Become Software Specialized

Drive New Revenue with EcoStruxure™ IT

Boost hardware value with EcoStruxure IT—enable smarter management, expand offerings, and drive recurring revenue.



With EcoStruxure IT, empower your customers to monitor, manage, and optimize infrastructure through a vendor-neutral DCIM solution.

Why specialize?

Unlock recurring revenue
Combine hardware and software to generate recurring revenue through subscriptions and managed services.

Expand your portfolio
Enhance your offering with monitoring, assessment, and software-driven services.

Differentiate your business
Deliver higher-value solutions and position your company as a trusted advisor to stand out from competitors.

Strengthen customer relationships
Build loyalty with proactive insights that increase retention.

Build software expertise
Access free training, webinars, and exclusive resources to grow your capabilities.

Accelerate growth
Access incentives, leads, and marketing resources. Increase your visibility through our partner locator.

Get specialized in 3 steps

1

Get certified as an IT Solution Provider

Already certified?

- Move directly to Step 2.

Not yet certified?

- Register in mySchneider, complete your company profile, and finish a short training or test. Follow the **step-by-step** guide to get started.

2

Get trained on software solutions

Complete the software specialization training and enroll in the Software specialization via the 'Certifications' tab in mySchneider.

3

Earn & download your certificate

Download your Software Specialization certificate from the ‘Certifications’ tab in mySchneider and start showcasing your expertise.

Start today

Scan the QR code or visit **mySchneider** to enroll in Software Specialization and start your software training.

Becoming software-specialized is simple and designed to help **certified IT Solution Providers** quickly unlock new business opportunities while enhancing their offerings with EcoStruxure IT.